2018 ANNUAL REPORT









Dear Interlochen Family and Friends,

Thank you for your kind welcome and support. You have made my first year as President so meaningful.

Throughout the past year, I have had the pleasure of meeting with so many of you and learning of your hopes and dreams for Interlochen. From parents who remarked how their children's lives have transformed to alumni who have expressed how Interlochen shaped their future, your passion is apparent and one that I share.

While I traveled the country, the aspirations I heard most often included:

- Interlochen is the leading and most respected destination for aspiring, motivated young artists from 3rd through 12th grade
- Camp and Academy are more financially accessible, increasing the talent pool for whom an Interlochen education is in reach
- Interlochen further advances the ideal of world friendship as a champion of diversity and inclusion
- Interlochen is widely acknowledged as a globally connected leader in the arts and education
- IPR ignites a passion for music among people of all ages and helps people understand the world with compelling journalism and storytelling

As Interlochen moves toward its 100th anniversary, I am excited to build upon what you have accomplished through your support of CREATE AMAZING: The Campaign for Interlochen and work together on turning these hopes and dreams into a reality.

As we finish this Campaign, you have already achieved so much, but I invite you to join me as we push Interlochen even further. Our work together is just beginning, and I'm excited to have you on this journey with me.

With gratitude,

Trey Devey President



Interlochen was founded in 1928 and is located in beautiful northwest lower Michigan. Each year, thousands of artists and arts patrons come to Interlochen to experience world-class educational and cultural opportunities. Students study comparative arts, creative writing, dance, motion picture arts, music, theatre and visual arts, inspired by the scenic beauty of our campus and guided by an outstanding faculty and guest artists.

Interlochen includes Interlochen Arts Academy, Interlochen Arts Camp, Interlochen Public Radio, Interlochen Presents and Interlochen College of Creative Arts.



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Construction of the new Music Building is set for completion spring 2019

CREATE AMAZING: The Campaign for Interlochen

Since 2012, you joined more than 18,000 supporters giving over \$132 million. Here's what you accomplished through your philanthropy.

Interlochen **distributed the most financial aid in its history**, to 1,100 deserving and passionate young artists. Over 3,000 donors, including 1,500 first-time supporters, gave more than \$1.2 million to the Interlochen Annual Fund through the Create Amazing Opportunities Challenge.

Generous donors have added \$7.5 million to Interlochen's endowment, creating over 30 endowed scholarships.

Significant campus improvements are taking shape, with plans being finalized for renovated and expanded dance facilities and the new Music Building set to open in spring 2019.

Interlochen Public Radio began broadcasting the Interlochen Collection—a weekly series that shares performances from Interlochen's vast archives.

Thank you for giving *everyone* a place to unite through the power of the arts. You have laid the groundwork for Interlochen's centennial in just 10 years.



THANK YOU for transforming a young artist's life

When you made a gift, you ensured a promising young artist found their path to Interlochen. And when they arrived, you helped them have the opportunity of a lifetime.

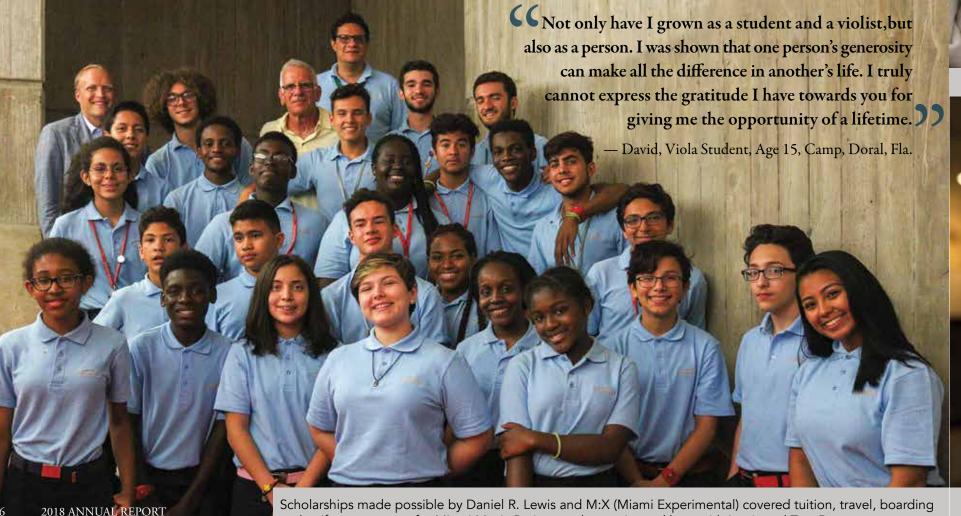
Thank you for championing scholarship opportunities for young artists, including in placed like Cleveland, Detroit, Los Angeles and Maui.

Support also helped recruit young artists through new partnerships, which included the:

- Miami Music Project
- Riverdale Children's Theatre in The Bronx
- Youth Orchestra Los Angeles
- Cincinnati Symphony Youth Orchestra Nouveau Chamber Players
- Harmony Program in New York City

and uniform expenses for Miami Music Project students, pictured here with Lewis and Trey Devey.

• Omaha Conservatory of Music





A Camp student paints with a patient at the Paul Oliver Living and Rehabilitation Center.



Nathan Ginter (IAA 16-18, IAC 14-15) became Interlochen's 45th Presidential Scholar in the Arts—the first motion picture artist to be selected.

You ensured young artists had compelling and unrivaled Camp and Academy offerings.

Citizen artistry programs expanded as students worked with patients, patient families, and employees at Munson Medical Center's Cowell Family Cancer Center and Paul Oliver Living and Rehabilitation Center. Students also collaborated with the Great Lakes Children's Museum and Traverse City Light & Power.

"The basic Idea of Aesthetics of Health, the idea that the arts are first and foremost about a connection to humanity and to others, is one of the greatest gifts I've been given in my education. It's an idea that has already heavily influenced my artwork, and will continue to inspire me for the foreseeable future."

- Simon, Visual Arts Student, Age 17, Camp and Academy, Appleton, Wis.

The World Youth Honors Choir, Interlochen Singers and Interlochen Festival Choir sang in Bay Harbor with the Detroit Symphony Orchestra at the Great Lakes Center for the Arts' grand opening, which was also broadcast live by Interlochen Public Radio.

And musical theatre students performed a wide-ranging repertoire from *The Music Man* during Camp to *Tuck* Everlasting and Sweeney Todd: The Demon Barber of Fleet Street during Academy.

IMPACT

OUR



You also gave students the opportunity to work with world-class faculty and guest artists, such as remedial environmental artists Mary O'Brien and Daniel McCormick, who worked with Academy students in revitalizing a ten acre pine plantation on campus.

"With the guidance of people like Mary and Daniel ... our class was able to accomplish what we never thought was possible. They taught us how to generate ideas and to pursue our curiosities that benefit both our artistic needs as well as the needs of the ecological landscape around us that we were looking to restore."

—Jamie, Comparative Arts Student, Age 17, Academy, Suttons Bay, Mich.

Being in WYSO has introduced me to outstanding professionals that I would have never dreamed I would have the opportunity to work with. Martin Chalifour, concertmaster of the LA Phil, actually asked me to play a duet with him! That was certainly an experience I will never forget.

— Adrian, Cello Student, Age 16, Camp and Academy, Kerrville, Texas





Comparative artists worked with author Anne-Marie Oomen (IAA Fac 97-14), DJ and producer Salar Ansari, Oscar-winning Detroit musician Luis Resto (IAC 76-77), and artist Don Dixon (IAA 93-96) on creating "Kenzoku," a musical that blended original music, choreography and animation.

Interlochen Valade Concertmasters helped Camp musicians hone their artistic and technical skills:

Margaret Batjer – Concertmaster, Los Angeles Chamber Orchestra and USC instructor

Celeste Golden Boyer – Second Associate Concertmaster, St. Louis Symphony Orchestra

Martin Chalifour – First Violin, Principal Concertmaster, Marjorie Connell Wilson Chair, Los Angeles Philharmonic

David Coucheron – Concertmaster, Atlanta Symphony Orchestra

Dennis Kim – Concertmaster, Buffalo Philharmonic Orchestra

Jeff Thayer – Violinist, Deborah Pate and John Forrest Concertmaster Chair, San Diego Symphony

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I'm eternally grateful for the opportunity to come to Interlochen. Being at Interlochen is so inspirational because you meet people from different cultures, arts, and personalities. I never want to leave here and it is all because of you. Thank you for helping me chase my dream.

— Alan, Dance Student, Age 14, Camp, South Orange, N.J.

INTERLOCHEN ANNUAL FUND

Thank you for leading the way as a champion of art and opportunity!

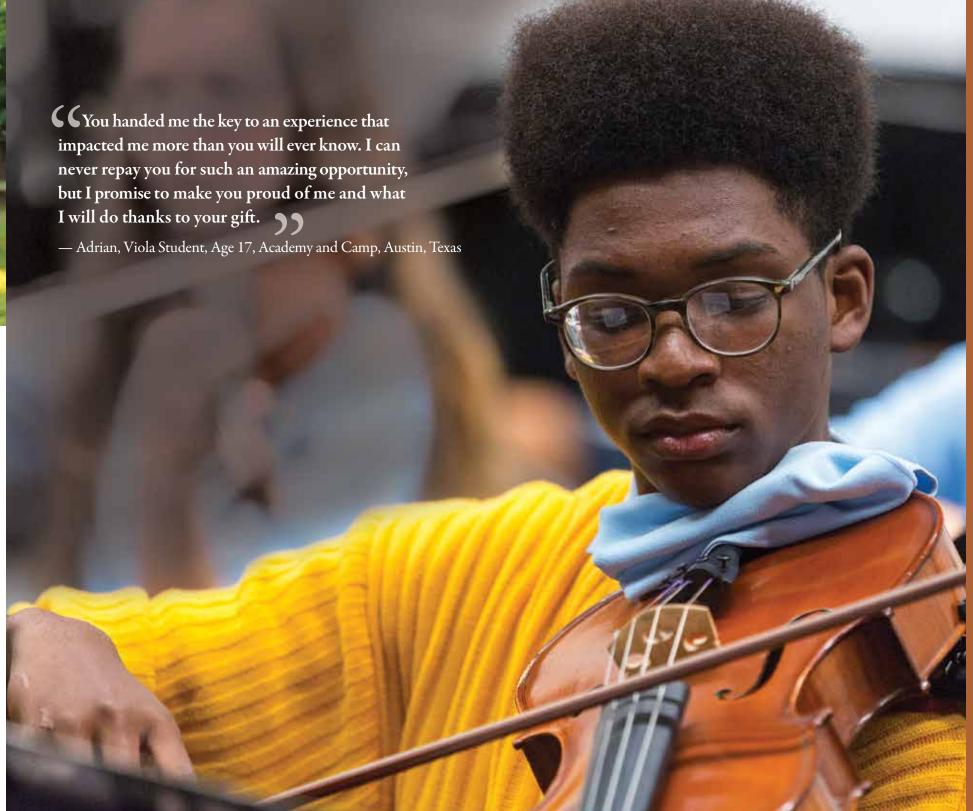
When you supported the Interlochen Annual Fund, you ensured 1,100 young artists received scholarship support, like Adrian.

And you joined together to unlock over \$300,000 in extra scholarship support from Interlochen Trustee Dr. Mohamed A. El-Erian. This funding helped an additional 120 young artists pursue their dreams at Interlochen.

Your support also brought transformational opportunities to students. For example you helped actors work with Tony Award-nominee Alexandra Silber (IAA 99-01, IAC 95-99, IAC St 01-02); dancers perform Don Quixote; and musicians play under the baton of guest conductors, from JoAnn Falletta to Larry Rachleff.

And you invested in costumes, film supplies, music scores, instruments, and much more.

Thank you for your annual philanthropy!





INTERLOCHEN PUBLIC RADIO

Thank you for giving the gift of music and news to your neighbors and the world. Your philanthropy helped IPR:

- Broadcast live performances, including the World Youth Symphony Orchestra from Interlochen and the New York Philharmonic from Ann Arbor.
- Present free community events, including "Ethics and Transparency in Today's Media" in conjunction with the International Affairs Forum and featuring NPR Ombudsman Elizabeth Jensen.
- Produce award-winning stories, including Morgan Springer's series "Irredeemable" and Dan Wanschura's story "Tuning pianos at Interlochen is a job that never ends," which received regional Edward R. Murrow awards. "Irredeemable" also won two national awards from Public Radio News Directors, Incorporated.
- Give our community access to national programming, like *All Things Considered, Morning Edition, Live from Here,* and *1A*.

As IPR looks to the future, your investment will help:

- Increase coverage of northern Michigan's musical community and live performance events from Studio A and concert stages.
- Expand efforts to nurture a love and understanding of music with children and families beyond the radio through *Kids Commute* and a regional music education project.
- Increase conservation journalism and disseminate those stories to statewide and national audiences.
- Expand IPR's internship program for all those who want to create compelling, high-quality journalism.
- Build a team of skilled community radio producers who create content and give eyes and ears across northern Michigan.





Thank you for supporting IPR News' high-quality journalism, a precious

resource in the digital age, and IPR Classical—one of just 66 all-classical public music stations left in the United States.

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Total scholarships and financial aid awarded to Interlochen students in fiscal year 2018



THANK YOU for Creating Amazing this Year with Your Generosity!

BY THE NUMBERS: FISCAL YEAR 2018 IN REVIEW

STUDENT ENROLLMENT

Interlochen Arts Camp:

2,516 Camp students from 51 U.S. states and territories and 49 countries

Interlochen Arts Academy:

472 students from 48 U.S. states and territories and 30 countries

SCHOLARSHIPS AND FINANCIAL AID

Interlochen provided \$13.7 million in financial assistance to 1,100 Interlochen students

OPERATING BUDGET

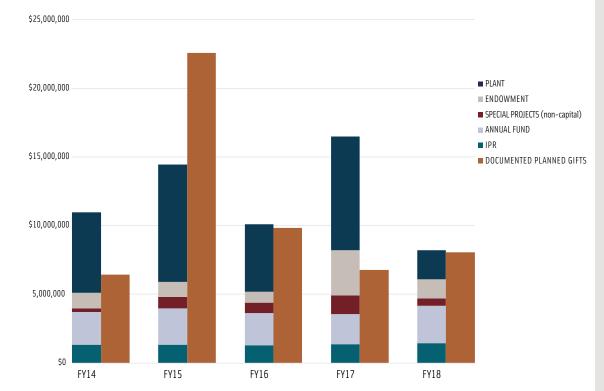
Revenue:	\$43,406,172
Expenses:	\$41,746,276

FUNDRAISING

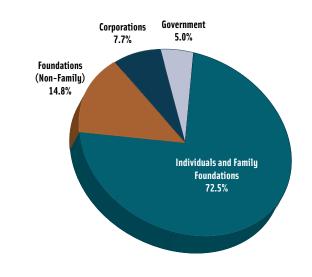
Interlochen Annual Fund:	\$ 2,703,292
Interlochen Public Radio:	\$ 1,453,559
Endowment and capital funds:	\$ 4,068,950
Total	\$ 8,225,801

Comprehensive financial reports may be found on pages 40 through 43 of this report. Complete audited financial statements are available online at www.interlochen.org/support or by calling our advancement office at 231.276.7623.

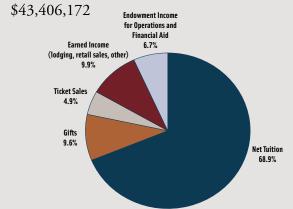
HERE'S HOW YOU SUPPORTED INTERLOCHEN



INTERLOCHEN'S CONTRIBUTIONS AND GRANTS

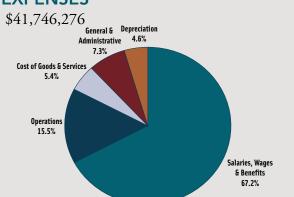


REVENUE



Net tuition accounted for more than two-thirds of Interlochen's operating income, which totaled \$43.4 million in fiscal year 2018. Philanthropic support provided by current gifts and endowment income accounted for 16.3% of the total revenue. Annual giving helps maintain our generous financial aid program and supports other critical operations, from performances to public radio.

EXPENSES



Interlochen's operational expenses totaled \$41.7 million in fiscal year 2018. Our investment in people, the heart of the Interlochen experience, continues to be our most significant expense.

Jackie Wilson: Funny

By Darius Atefat-Peckham

It's funny, he hears stories about white boys who sit at the mouth of rivers, a little radio by their knee, copying his vocal inflection, his tone and diction, the way he begins in his throat and works his way down like a wine-bottle in a paper sack that he started when he was nine and has yet to finish because there's the sound of alto-sax in his shoes, in his throat, in the floorboards beneath his feet. He hears boys like these turn into Elvis Presley, into Roy Orbison, and it's funny because they say he bridged a divide with song but there are guns and gangs and knives to worry about closer to home. And there's protection from 'em too, if you sing it right, if you make 'em laugh, kick your toe into jazz, smile bright. where's the mic? It's not just Elvis who's been influenced. Is it taboo if he says he learned to boogie, learned stage presence

from guys like Elvis? No? That's alright that's the big stage, guys like him, they dip their toes in the blues like the tip of a fishing pole, sing to the birds that skim the riverbed, the trees that shape themselves around the mouth. It's funny, it really is, that the twigs float and look like black toes upturned and Your Love on the radio sounds copped, sounds fake because when the boy's voices break, and they smile, begin again here's advice: copy yourself, the growl in your belly and the sax in the shoes, the brightness in the teeth and the deep Stain of wine on the tongue. And remember the laughter, 'cause when the vocal chords shatter, you'll love that best.

Darius Atefat-Peckham (IAA 17-18) was one of five distinguished teens appointed as National Student Poets, the nation's highest honor for youth poets presenting original work.

THANK YOU, Volunteers, for Creating Amazing Every Day!



Our volunteers generously give their time and talent to make Interlochen a better place. You can find them welcoming people to campus, ushering concerts, planting flowers, distributing marketing materials, serving on leadership committees, recruiting the next generation of young artists, and sewing costumes.

This fiscal year, 733 volunteers generously donated a total of 13,446 hours. Ted Beiderwieden was honored as Volunteer of the Year for his 680.5 hours of dedicated service, including stints with Interlochen Public Radio pledge drives and behind the desk at the Dennison Center for Recreation and Wellness. Thirty-four volunteers were also recognized for their 20 or more years of service.



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THANK YOU to our Volunteers!

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Terry Smith

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Rhapsody Snyder

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A sincere thank you to all our supporters for helping students from all walks of life and backgrounds explore, grow, and flourish at Interlochen. You also brought inspiring performances to the stage, thoughtful and original public radio programming to the airwaves, and joy to the hearts of audiences on campus and around the globe.

Thank you to the following leadership supporters who contributed \$1,000 or more in calendar year 2017. We are also grateful to our anonymous supporters.

We sincerely appreciate the opportunity to correct any errors or omissions, or to make changes to your name listing. Please contact the advancement office at 231.276.7623 or advancement@interlochen.org.

GIVING CLUBS

Interlochen is pleased to honor its most generous supporters at the following levels of recognition:

President's Club \$5,000 and above

Silver Members (\$10,000 - \$24,999)

Gold Members (\$25,000 - \$49,999)

Platinum Members (\$50,000 - \$99,999)

Diamond Members (\$100,000 and above)

W. Clement Stone Society \$1,000 - \$4,999

Silver Members (\$1,000 - \$2,499)

Gold Members (\$2,500 - \$4,999)

IPR Producer's Circle \$5,000 and above to Interlochen Public Radio

IPR Broadcaster's Circle \$1,000 - \$4,999 to Interlochen Public Radio

PRESIDENT'S CLUB

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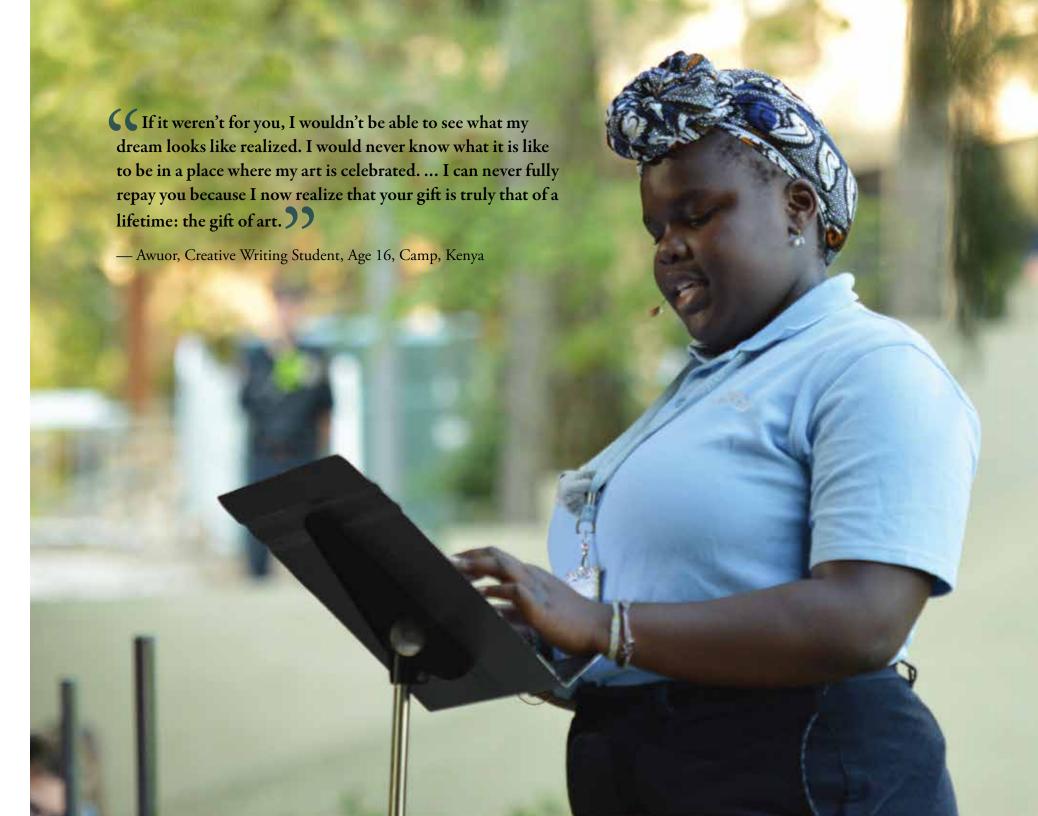
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STATEMENT OF FINANCIAL POSITION

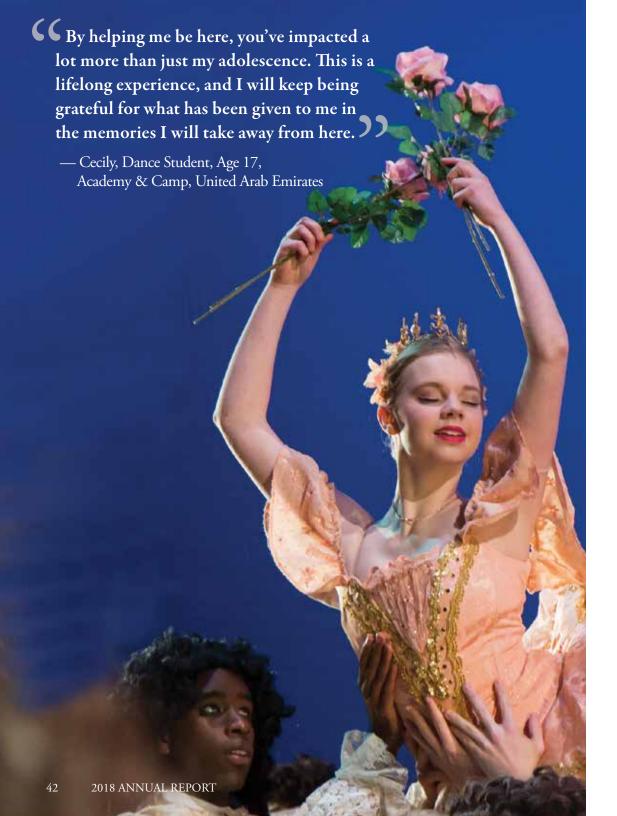
	May 31, 2018	May 31, 2017
ASSETS:		
Cash and cash equivalents	\$ 11,316,415	\$ 13,397,253
Investments	138,815,056	128,040,508
Accounts receivable, net of allowance of approximately		
\$2,777,000 in 2018 and \$2,581,000 in 2017	253,935	166,668
Gifts receivable	7,273,406	9,558,983
Prepaid expenses and other receivables	664,638	812,620
Inventories	982,497	1,033,204
Land, buildings and equipment, net	56,119,923	48,980,778
Other assets	994,686	1,422,593
TOTAL ASSETS:	\$ 216,420,556	\$ 203,412,607
LIABILITIES:		
Accounts payable - trade	\$ 691,791	\$ 816,350
Accrued liabilities	6,910,461	4,243,317
Tuition deposits and other	12,631,163	12,115,758
Annuities payable	555,063	698,870
Bonds payable net of debt issuance costs of \$171,431		
in 2018 and \$182,146 in 2017	25,228,569	25,217,854
TOTAL LIABILITIES	46,017,047	43,092,149
NET ASSETS:		
Unrestricted	110,909,326	98,258,788
Temporarily restricted	27,000,245	30,951,692
Permanently restricted	32,493,938	31,109,978
Total net assets	170,403,509	160,320,458
TOTAL LIABILITIES AND NET ASSETS	\$ 216,420,556	\$ 203,412,607

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

	Unrestricted				Temporarily Restricted					Permanently Restricted	
	Operating Funds	Designated Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds	General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2018 Total
REVENUES AND OTHER ADDITIONS:											
Gross tuition and student fees	\$ 43,640,112	\$ -	\$ -	\$ 43,640,112	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,640,112
Assets released from restrictions:											
Operating item:											
Financial aid	3,938,503	_	(53,134)	3,885,369	(2,696,920)	(6,372)	(1,182,077)	-	(3,885,369)	_	-
Less financial aid grants	(13,769,665)	_		(13,769,665)		_	_	_	_		(13,769,665)
Net tuition and student fees	33,808,950	-	(53,134)	33,755,816	(2,696,920)	(6,372)	(1,182,077)	-	(3,885,369)	_	29,870,447
Ticket sales	2,140,581	_	_	2,140,581	_	_	_	_	_	_	2,140,581
Lodging	1,370,879	_	_	1,370,879	_	_	_	_	_	_	1,370,879
Retail sales	1,914,785	_	_	1,914,785	_	_	_	1,910	1,910	_	1,916,695
Contributions and grants	1,453,559	126,969	(23,535)	1,556,993	2,703,292	444,928	_	2,137,376	5,285,596	1,383,212	8,225,801
Net gain of investments	_	988,293	6,278,778	7,267,071	_	121,581	3,797,323	292,897	4,211,801	_	11,478,872
Endowment allocation	1,693,969	_	_	1,693,969	(1,693,969)	_	_	_	(1,693,969)	_	-
Other revenues	1,023,449	30,098	237,208	1,290,755	50	2,760	_	590	3,400	748	1,294,903
Total revenues and other additions	43,406,172	1,145,360	6,439,317	50,990,849	(1,687,547)	562,897	2,615,246	2,432,773	3,923,369	1,383,960	56,298,178
COST OF GOODS AND SERVICES:											
Artist fees	1,276,664	87,213	_	1,363,877	_	54,908	_	_	54,908	_	1,418,785
Cost of goods sold	989,062	-	_	989,062	_	-	_	_	-	_	989,062
Total cost of goods and services	2,265,726	87,213	_	2,352,939	_	54,908	_	_	54,908	_	2,407,847
COST OF OPERATIONS:											
Salaries, wages and benefits	28,066,093	1,086,153	_	29,152,246	_	205,162	_	_	205,162	_	29,357,408
Food costs	1,410,807	3,457	_	1,414,264	_	2,195	_	_	2,195	_	1,416,459
Contracted services	728,866	380,463	_	1,109,329	_	12,469	_	31,380	43,849	_	1,153,178
Supplies	1,332,449	811,208	_	2,143,657	_	129,188	_	357,463	486,651	_	2,630,308
Repairs and maintenance	836,377	73,456	_	909,833	_	105	_	_	105	_	909,938
Leases and rentals	316,453	9,799	_	326,252	_	11,215	_	_	11,215	_	337,467
Utilities	947,076	-	_	947,076	_	,	_	_	-	_	947,076
Insurance	324,308	_	_	324,308	_	_	_	13,175	13,175	_	337,483
Telephone and postage	464,056	95,038	_	559,094	_	_	_			_	559,094
Other operational	96,042	84,297	102,918	283,257	_	14,311	-	_	14,311	_	297,568
Total cost of operations	34,522,527	2,543,871	102,918	37,169,316	_	374,645	_	402,018	776,663	-	37,945,979

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STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED)

	Unrestricted					Te	Permanently Restricted				
	Operating Funds	Designated Restricted Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds	General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2018 Total
GENERAL AND ADMINISTRATIVE:											
Marketing	\$ 913,573	\$ 39,976	\$ -	\$ 953,549	\$ -	\$ 7,366	\$ -	\$ 3,035	\$ 10,671	\$ -	\$ 964,220
Travel and entertainment	894,687	161,504	_	1,056,191	719	99,572	_	1,451	101,742	_	1,157,933
Professional services	502,989	349,181	_	852,170	_	_	_	43,176	43,176	_	895,346
Other	471,696	284,347	105,441	861,484	_	41,056	_	27,459	68,515	_	929,999
Total general and administrative	2,782,945	835,008	105,441	3,723,394	719	147,994	_	75,391	224,104	_	3,947,498
Total expenses before board-designated											
expenditures and depreciation	39,571,198	3,466,092	208,359	43,245,649	719	577,547		477,409	1,055,675	_	44,301,324
Increase (decrease) in net assets before											
Board-designated expenditures,											
depreciation and non-operating items	3,834,974	(2,320,732)	6,230,958	7,745,200	(1,688,266)	(14,650)	2,615,246	1,955,364	2,867,694	1,383,960	11,996,854
Board-Designated Expenditures	261,275	(261,275)									
Increase (decrease) in net assets before											
depreciation and non-operating items	3,573,699	(2,059,457)	6,230,958	7,745,200	(1,688,266)	(14,650)	2,615,246	1,955,364	2,867,694	1,383,960	11,966,854
Depreciation Expense	1,913,803	-	-	1,913,803	-	-	-	-	_	-	1,913,803
Assets Released from Restrictions/Transfers Non-operating items - Capital and other	5,489,670	32,450,636	(31,121,165)	6,819,141	1,678,705	(190,356)	(309,738)	(7,997,752)	(6,819,141)	_	_
Non-operating items - Capital and other	7,407,070	32,470,030	(31,121,10))	0,017,141	1,0/0,/0)	(170,370)	(307,730)	(/,))/,/)2)	(0,017,141)		
Net Increase (Decrease) in Net Assets	7,149,566	30,391,179	(24,890,207)	12,650,538	(9,561)	(205,006)	2,305,508	(6,042,388)	(3,951,447)	1,383,960	10,083,051
Net Assets, beginning of year	15,921,740	13,164,231	69,172,817	98,258,788	66,599	1,229,581	9,087,695	20,567,817	30,951,692	31,109,978	160,320,458
Net Assets, end of year	\$ 23,071,306	\$ 43,555,410	\$ 44,282,610	\$ 110,909,326	\$ 57,038	\$ 1,024,575	\$ 11,393,203	\$ 14,525,429	\$ 27,000,245	\$ 32,493,938	\$ 170,403,509

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