

2017

ANNUAL REPORT







Thank you for your warm welcome as I begin my tenure as Interlochen's eighth president this year. I am honored to join the Interlochen family and am humbled by the dedication and generosity of Interlochen alumni, parents and friends.

The past year marked a great one for Interlochen, and I want to thank President Kimpton for his leadership. The Dennison Center for Recreation and Wellness opened in October, and we broke ground on the new Music Building in May. In July, we dedicated Corson Park on the shores of Green Lake. Thanks to a generous lead gift, we are now making plans to expand and improve our dance facilities, for which we will soon be seeking additional support. These important projects, together with the many dramatic improvements from the past several years, represent the progress we have made in revitalizing Interlochen's campus. Thank you for your generosity in realizing this vision.

This year, we will continue CREATE AMAZING: The Campaign for Interlochen as a way to give everyone a place to unite through the power of the arts. As we celebrate our success thus far, I am excited to focus attention on the People and Programs of Interlochen. Together, we have the opportunity to support our faculty, enhance our artistic and educational programs and increase financial aid for our students—making Interlochen even more extraordinary.

On behalf of Interlochen trustees, faculty and staff, I hope you read this annual report for fiscal year 2017 (June 1, 2016 - May 31, 2017) with pride in what you have made possible and curiosity for what might be possible in the months and years ahead.

Thank you for helping make this a great beginning, and I look forward to continuing our work together.

With sincere appreciation,

Trey Devey President



We invite you to join us in giving *everyone* a place to unite through the arts.

Started in 2012, and publicly launched in 2016, CREATE AMAZING: The Campaign for Interlochen is a comprehensive fundraising campaign to ensure the ongoing strength and vitality of Interlochen. Since its beginnings, you have helped us raise over \$110 million. Thank you!

While we are proud of this accomplishment, we have the opportunity to broaden the impact on our students, faculty, programs and facilities and open the Campaign to new donors. As such, **the Board of Trustees has raised the goal to \$125 million.**

With this new goal, we strive to focus on the People and Programs that make Interlochen extraordinary. This means further investment in financial aid, artistic and educational programs, and faculty support. We will also expand and improve our dance facilities, as we complete our fundraising for the new Music Building, which is expected to open in 2019.

Please contact us at 231.276.7623 or advancement@interlochen.org or visit createamazing.org for more information or to make a pledge or a gift.

CREATE AMAZING PEOPLE

Give Interlochen students the opportunity to flourish through endowed scholarship support. Help them discover, often for the first time in their lives, a community of like-minded individuals who share their artistic passion. Introduce them to teachers who unlock their potential to create at the highest level.

CREATE AMAZING PLACE

Revitalize Interlochen's campus for the next generation of young artists. Create worthy homes for Music and Dance at Interlochen. Create new and improved facilities for student recreation and wellness. Create an improved, more inviting and accessible lakefront for all campus visitors to enjoy.

CREATE AMAZING PROGRAMS

Enrich the Interlochen experience with programs that help students realize their artistic dreams. Secure the legacy of the World Youth Symphony Orchestra and help aspiring orchestra musicians begin to explore opportunities beyond their hometowns. Share the power of the arts through student touring. Support guest artists in all disciplines who teach students how to express their unique experiences. Help Interlochen Public Radio share the Interlochen experience with the world.

CREATE AMAZING OPPORTUNITY

Support all aspects of Interlochen. Increase annual financial aid for talented, motivated students. Allow Interlochen to meet critical needs and pursue extraordinary new opportunities like the Arts Academy Orchestra and Dance Company's critically acclaimed performance at the 2016 NY Phil Biennial. Support the Interlochen Annual Fund and/or include Interlochen in your estate plans.





THANK YOU to all of our alumni, parents, friends, employees and volunteers for creating amazing this year. Here is how your support has made an impact:

PEOPLE

- Since beginning the Campaign, we have created 30 endowed scholarships—helping over 50 additional students experience Interlochen.
- Annually, more than 25% of Camp students and 60% of Academy students received financial aid.
- In 2016, Camp created a new faculty position, the Valade Concertmaster. Through this position, a member of a major American Orchestra guides WYSO students each week sitting in rehearsals and collaborating with guest conductors.

PLACE

- Hundreds of generous supporters have helped us raise nearly \$21 million for the new Music Building, including over 300 through a special crowdfunding effort.
- In fall 2016, the Dennison Center for Recreation and Wellness opened to revolutionize health and fitness activities for Interlochen students.
- A gift from the Corson Family has created Corson Park to make Green Lake accessible to all.

PROGRAMS

- IPR has started saving thousands of archival Interlochen concert recordings and interviews, which feature years of guest artists, alumni and faculty.
- The DeRoy Testamentary Foundation has supported filmmakersin-residence for the Motion Picture Arts division for the next several years.

OPPORTUNITY

- In June 2016, the Arts Academy Orchestra and Dance Company (the only high school ensembles invited) performed at the 2016 NY PHIL BIENNIAL.
- Since the Campaign began, generous donors have documented 99 planned gifts to leave a lasting legacy.





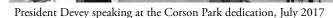


THANK YOU

to all of our alumni, parents, friends, employees and volunteers for creating amazing!









O17 Students on their way to the Music building groundbreaking, May 2016









Interlochen Arts Camp began its 90th season as the world's premier summer arts program, welcoming 2,510 students to learn, create and perform alongside leading artists and instructors.



The four countries with the most campers in attendance outside of the United States

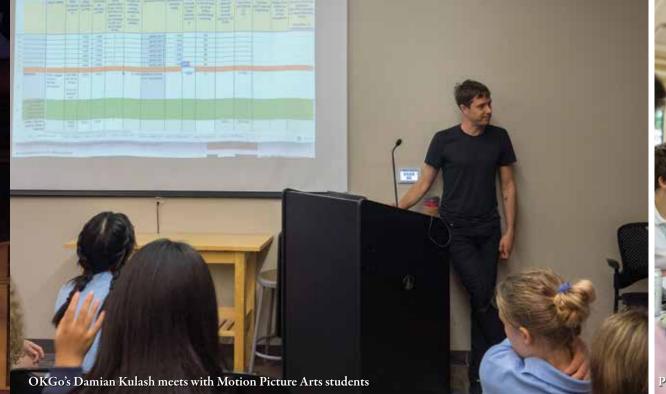


The six states with the most campers in attendance



- From a fast ride to a slow waltz with the vibrancy of Italy in-between, the World Youth Symphony Orchestra began with a performance that proved a fitting metaphor for Arts Camp.
- Led by conductor Karina Canellakis, WYSO captured the energy, art and beauty of the season with Adams' "Short Ride in a Fast Machine", Mendelssohn's Symphony No. 4 in A Major, Op. 90 "Italian" and Ravel's La Valse. Interlochen Public Radio broadcast the program live, resuming an honored tradition.
- But new traditions also began, with the additions of Advanced Piano as well as Fashion Design, which culminated in a runway fashion show.









- In Motion Picture Arts, students Skyped with screenwriter Jordan Roberts (*Big Hero 6*) and writer/producer Peter Gould (*Breaking Bad* and *Better Call Saul*) and met with OKGo's Damian Kulash (IAC 87-89, 91-92).
- *Charlotte's Web* gave junior actors a chance to show the true meaning of friendship, while high school students showed us Eva Perón's path to fame in *Evit*a.
- And for the first time, dancers performed to live music from the Interlochen Dance Orchestra.
- Thank you for creating an unforgettable summer with your support.



Whether it was a wild west production or personal portrait, a place to plant or purposeful trip, your support helped Interlochen Arts Academy engage and inspire students and audiences.

The 2016-17 academic year welcomed:



Creative Writing senior Alexa Bleasdale-Curnutte became Interlochen's 44th Presidential Scholar in the Arts. No high school has had more.

The Arts Academy Jazz Band celebrated Ella Fitzgerald's centennial birthday with a concert featuring jazz vocalist Carmen Bradford and pianist Gary Motley.

Agnes de Mille's classic choreography to Aaron Copland's Rodeo took audiences and dancers to the wild west. Students had the rare opportunity to work with American Ballet Theatre legend Paul Sutherland, the world's only approved stager of the work.





Visual artists participated in a yearlong partnership with the Cowell Family Cancer Center. Throughout the year, students met patients, caregivers and hospital staff—creating artwork inspired by their experiences.

Liberal arts students traveled to Detroit's Holocaust Memorial Center. Afterward, they donated bottled water to Flint's Joy Tabernacle, an area church that acts as a community outreach center.

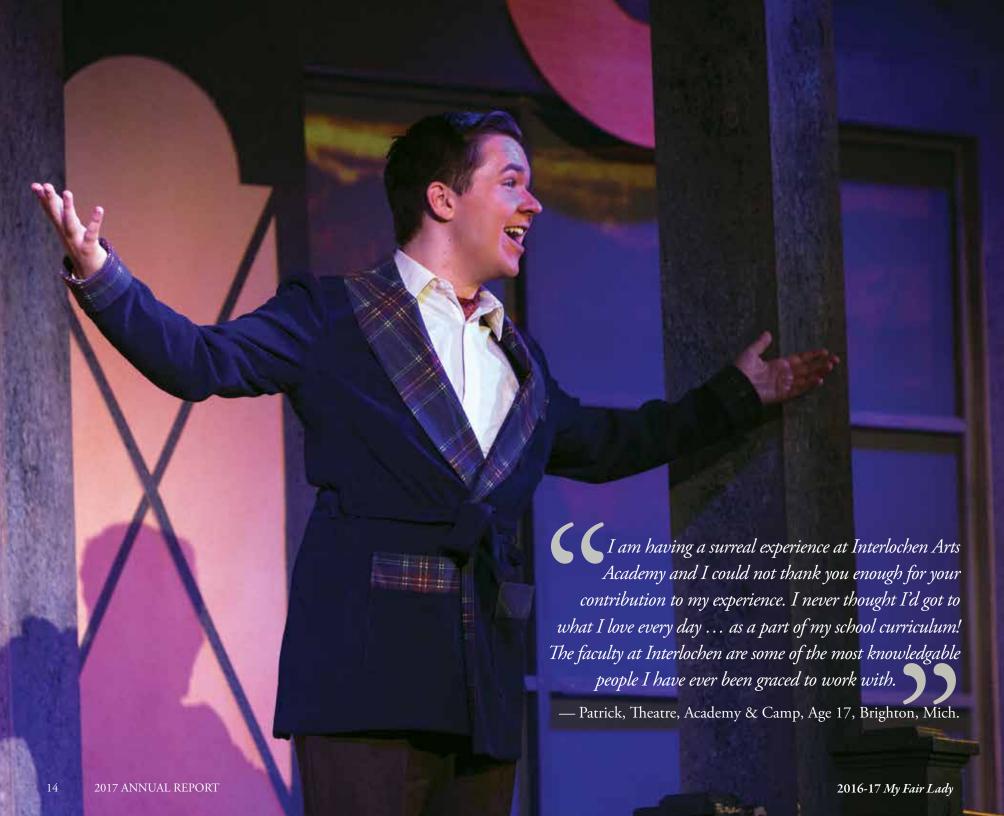
The R.B. Annis Math and Science Department prepared to open the new R.B. Annis Botanical Lab/Greenhouse.



Theatre students "traveled" through Europe and time as they staged everything from a new adaptation of A Wrinkle in Time to The Light in the Piazza. During The Light in the Piazza rehearsals, the cast had the opportunity to work with original composer Adam Guettel (IAC 80) and actor Victoria Clark (IAC 77), who both won Tony awards for their roles.

Motion Picture Arts hosted the 11th Annual Future of Cinema Film Festival, featuring special guests such as iconic television writer/ producer Norman Lear and documentarian Heidi Ewing.

Comparative artists created a music video for "Patterns Change," a piece commissioned by Interlochen and composed by Son Lux's Ryan Lott. The project was developed with dance, music and visual arts students and was about togetherness amidst isolation.





Interlochen College of Creative Arts continued to thrive, offering 100 programs and welcoming 1,171 adult learners. Programs were designed to meet a wide range of skill sets and interests in music, visual arts, creative writing, media and professional development. Titles included Principles of Acrylic Painting, Mystery Writing Intensive, Advanced Vocal Techniques and Website Design for Non-Programmers.

For the first time, participants could also attend in-depth lectures including a Shakespeare Authorship Symposium with Interlochen Instructor of Theatre Arts David Montee, in celebration of the Academy production of the "lost play" *Cardenio*.

More than 85 courses were registered with the State of Michigan to provide continuing education clock hour credits to K-12 educators. And ICCA offered its first scholarship, the new Anne-Marie Oomen and Katey Schultz Writers Retreat Scholarship for adult students interested in attending the June Writers Retreat June 12-15, 2017.



This year, Interlochen Presents created a year of international beauty through art. Among the many highlights, performers included Canadian Brass, OK Go, Diana Ross, Jessica Lang Dance, Gabriel Kahane, Aoife O'Donovan and Julian Lage and Chris Eldridge. Guest artists also often worked directly with students.

During the Interlochen Arts Festival, Interlochen Presents celebrated the impact of Asian art in Western civilizations. Events included the Japanese Taiko drumming group Nagata Shachu, Shen Wei Dance Arts company and a Japanese woodblock in Corson Auditorium.

Rounding out the season, the Interlochen Shakespeare Festival celebrated its tenth anniversary with a riveting *King Lear* and *American Hwangap* performed by a core ensemble of Interlochen faculty, staff and alumni.

Because of your support, Interlochen Public Radio continued to share the kaleidoscope of Interlochen talent and the uniqueness of our northern Michigan home with audiences across the globe.

What you made possible:

- Unbiased election coverage and moderation of local candidate panels
- World Youth Symphony Orchestra live broadcasts every Sunday in the summer
- Thousands of saved hours of Interlochen concert recordings, interviews and milestones through the digitization of IPR's audio archive
- A new radio tower in Emmet County to bring more news and classical music to the northern Michigan community

In addition, IPR Reporter Morgan Springer and Executive Director, Peter Payette, received Public Radio News Directors Inc. (PRNDI) awards. Springer won first place in the "Short Documentary" category for "Grandmother's Letter from the Holocaust," which told the story of a Jewish family who escaped the Holocaust and settled in Traverse City. Payette won first place in the "Sports Feature" category for "TC hockey strikes back at parent-driven sports culture," which looked at a paradigm shift in the way young hockey players are trained in the sport.

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Thank you for creating amazing this year with your generosity!

BY THE NUMBERS: FISCAL YEAR 2017 IN REVIEW

STUDENT ENROLLMENT

Interlochen Arts Camp:

2,510 Camp students from 52 U.S. states and territories and 44 countries

Interlochen Arts Academy:

496 students from 46 U.S. states and territories and 31 countries

SCHOLARSHIPS AND FINANCIAL AID

Interlochen provided \$12.5 million in financial assistance to Interlochen students

OPERATING BUDGET

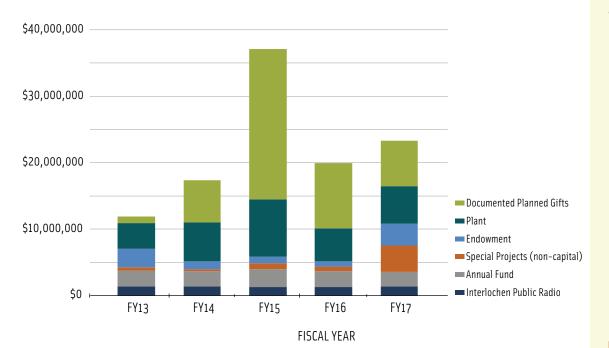
Revenue:	\$43,262,410
Expenses:	\$40,721,290

FUNDRAISING

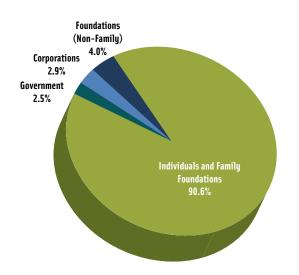
Interlochen Annual Fund:	\$ 2,207,263
Interlochen Public Radio:	\$ 1,346,396
Endowment and capital funds:	\$12,952,995
Total	\$16,506,654

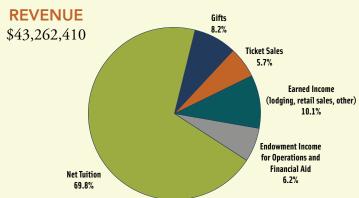
Comprehensive financial reports may be found on pages 19 through 23 of this report. Complete audited financial statements are available online at www.interlochen.org/support or by calling our advancement office at 231.276.7623.

PHILANTHROPIC SUPPORT

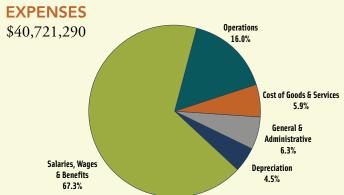


INTERLOCHEN FUNDING SOURCES





Net tuition accounted for more than two-thirds of Interlochen's operating income, which totaled \$43.2 million in fiscal year 2017. Philanthropic support provided by current gifts and endowment income accounted for 14% of the total revenue. Annual giving helps maintain our generous financial aid program and supports other critical operations, from performances to public radio.



Interlochen's operational expenses totaled \$40.7 million in fiscal year 2017. Our investment in people, the heart of the Interlochen experience, continues to be our most significant expense.

Statement of Financial Position

	May 31, 2017	May 31, 2016			
ASSETS:					
Cash and cash equivalents	\$ 13,397,253	\$ 10,732,957			
Investments	128,040,508	113,327,402			
Accounts receivable, net of allowance of approximately					
\$2,581,000 in 2017 \$2,146,000 in 2016	166,668	146,930			
Gifts receivable	9,558,983	9,442,634			
Prepaid expenses and other receivables	812,620	657,964			
Inventories	1,033,204	1,087,296			
Land, buildings and equipment, net	48,980,778	44,400,518			
Other assets	1,422,593	1,355,043			
TOTAL ASSETS:	\$ 203,412,607	\$ 181,150,744			
LIABILITIES:					
Accounts payable - Trade	\$ 816,350	\$ 732,102			
Accrued liabilities	4,243,317	5,299,487			
Tuition deposits and other	12,115,758	12,404,771			
Annuities payable	698,870	732,923			
Bonds payable net of debt issuance costs of \$182,146					
in 2017 and \$192,861 in 2016	25,217,854	25,207,139			
Total liabilities	43,092,149	44,376,422			
NET ASSETS:					
Unrestricted	98,258,788	82,657,332			
Temporarily restricted	30,951,692	26,320,452			
Permanently restricted	31,109,978	27,796,538			
Total net assets	160,320,458	136,774,322			
TOTAL LIABILITIES AND NET ASSETS	\$ 203,412,607	\$ 181,150,744			

Statement of Activities and Changes in Net Assets

	Unrestricted					Temporarily Restr	Permanently Restricted				
	Operating Funds	Designated Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds	General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2017 Total
REVENUES AND OTHER ADDITIONS:											
Gross tuition and student fees	\$ 42,605,941	\$ -	\$ -	\$ 42,605,941	\$ -	\$ -	\$ -	\$ - \$	- \$	-	\$ 42,605,941
Assets released from restrictions:											
Operating item:											
Financial aid	3,304,805	_	(80,497)	3,224,308	(2,197,529)	(9,734)	(1,017,045)	_	(3,224,308)	_	_
Less financial aid grants	(12,456,963)	_	_	(12,456,963)	_	_	_	_	_	_	(12,456,963)
Net tuition and student fees	33,453,783	-	(80,497)	33,373,286	(2,197,529)	(9,734)	(1,017,045)	_	(3,224,308)	_	30,148,978
Ticket sales	2,485,871	_	_	2,485,871	_	_	_	_	_	_	2,485,871
Lodging	1,466,416	_	_	1,466,416	_	_	_	_	_	_	1,466,416
Retail sales	1,989,716	_	_	1,989,716	_	_	_	_	_	_	1,989,716
Contributions and grants	1,346,396	3,348,802	218,401	4,913,599	2,207,263	378,592	_	5,693,760	8,279,615	3,313,440	16,506,654
Net gain of investments	_	870,638	8,314,593	9,185,231	_	143,341	4,217,224	1,054,443	5,415,008	_	14,600,239
Endowment allocation	1,603,405	_	_	1,603,405	(1,603,405)	_	_	_	(1,603,405)	_	_
Other revenues	916,823	43,514	42,708	1,003,045	_	559	_	3,282	3,841	_	1,006,886
Total revenues and other additions	43,262,410	4,262,954	8,495,205	56,020,569	(1,593,671)	512,758	3,200,179	6,751,485	8,870,751	3,313,440	68,204,760
COST OF GOODS AND SERVICES:											
Artist fees	1,390,399	55,129	_	1,445,528	_	101,818	_	_	101,818	_	1,547,346
Cost of goods sold	989,939	_	_	989,939	_	_	_	_	_	_	989,939
Total cost of goods and services	2,380,338	55,129	_	2,435,467	_	101,818	-	_	101,818	_	2,537,285
COST OF OPERATIONS:											
Salaries, wages and benefits	27,414,924	347,702	_	27,762,626	_	208,474	_	_	208,474	_	27,971,100
Food costs	1,418,607	1,883	_	1,420,490	_	958	_	_	958	_	1,421,448
Contracted services	736,641	323,941	_	1,060,582	_	11,051	_	10,390	21,441	_	1,082,023
Supplies	1,403,592	991,755	_	2,395,347	_	184,908	_	37,168	222,076	_	2,617,423
Repairs and maintenance	852,615	89,550	_	942,165	_	204	_	303	507	_	942,672
Leases and rentals	330,972	35,883	_	366,855	_	65,494	_	500	65,994	_	432,849
Utilities Utilities	882,216	_	_	882,216	_	_	_	_	_	_	882,216
Insurance	311,404	_	_	311,404	_	_	_	_	_	_	311,404
Telephone and postage	522,364	71,172	_	593,536	_	_	_	_	_	_	593,536
Other operational	63,075	48,717	166,862	278,654	_	4,958	_	_	4,958	_	283,612
Total cost of operations	33,936,410	1,910,603	166,862	36,013,875	_	476,047	_	48,361	524,408	_	36,538,283

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	Unrestricted					Temporarily Restr	Permanently Restricted				
	Operating Funds	Designated Restricted Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds	General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2017 Total
GENERAL AND ADMINISTRATIVE:											_
Marketing	\$ 750,614	\$ 51,846	\$ -	\$ 802,460	\$ -	\$ 1,126	\$ -	\$ 1,580	\$ 2,706	\$ -	\$ 805,166
Travel and entertainment	853,717	136,269	_	989,986	_	174,000	_	6,153	180,153	_	1,170,139
Professional services	545,499	487,840	_	1,033,339	_	4,925	_	9,163	14,088	_	1,047,427
Other	419,885	139,701	153,425	713,011	_	17,756	_	2,846	20,602	_	733,613
Total general and administrative	2,569,715	815,656	153,425	3,538,796	_	197,807	_	19,742	217,549	_	3,756,345
Total expenses before board-designated											
expenditures and depreciation	38,886,463	2,781,388	320,287	41,988,138		775,672	_	68,103	843,775		42,831,913
Increase (decrease) in net assets before											
Board-designated expenditures,											
depreciation and non-operating items	4,375,947	1,481,566	8,174,918	14,032,431	(1,593,671)	(262,914)	3,200,179	6,683,382	8,026,976	3,313,440	25,372,847
Board-Designated Expenditures	8,116	(8,116)	_	_	_	_	_	_	_	_	_
Increase (decrease) in net assets before											
depreciation and non-operating items	4,367,831	1,489,682	8,174,918	14,032,431	(1,593,671)	(262,914)	3,200,179	6,683,382	8,026,976	3,313,440	25,372,847
Depreciation Expense	1,826,711	_	-	1,826,711	_	-	-	_	-	_	1,826,711
Assets Released from Restrictions/Transfers											
Non-operating items - Capital and other	2,624,414	3,616,966	(2,845,644)	3,395,736	1,571,246	127,109	939,619	(6,033,710)	(3,395,736)		
Net Increase (Decrease) in Net Assets	5,165,534	5,106,648	5,329,274	15,601,456	(22,425)	(135,805)	4,139,798	649,672	4,631,240	3,313,440	23,546,136
Net Assets, beginning of year	10,756,206	8,057,583	63,843,543	82,657,332	89,024	1,365,386	4,947,897	19,918,145	26,320,452	27,796,538	136,774,322
Net Assets, end of year	\$ 15,921,740	\$ 13,164,231	\$ 69,172,817	\$ 98,258,788	\$ 66,599	\$ 1,229,581	\$ 9,087,695	\$ 20,567,817	\$ 30,951,692	\$ 31,109,978	\$ 160,320,458

It reassures me that I am in the right place to get better and improve, and ultimately reach my goal of becoming a professional dancer.... To be a professional dancer is my life's goal and I am very thankful that you have helped me substantially in achieving it.

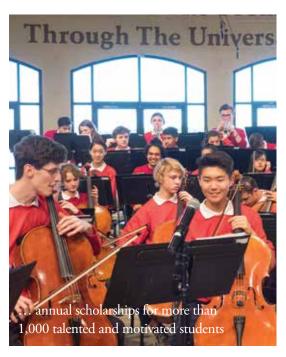
— John Crim, Dance, Camp & Academy, Age 17, Fitchburg, Wis.

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THANK YOU for creating amazing moments every day!

When you give to the Interlochen Annual Fund, you provide life-changing artistic opportunities for today's young artists and ensure the arts continue to flourish today and tomorrow, both at Interlochen and across the globe. You support ...



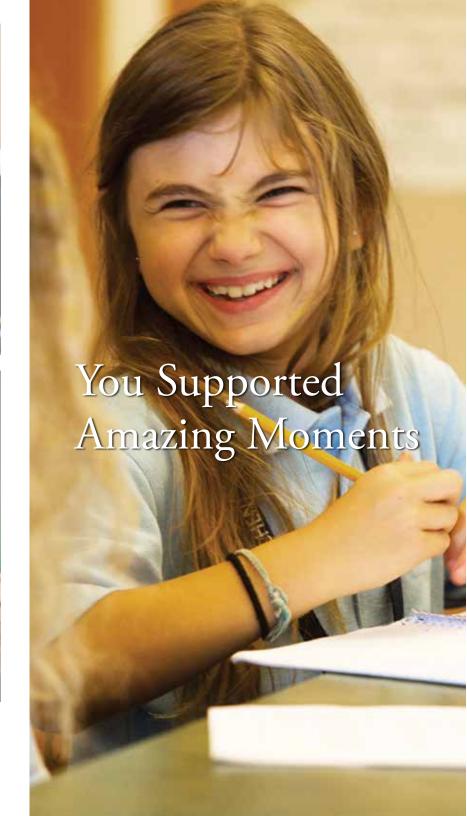








Thank you for investing in the Interlochen Annual Fund and helping creative youth excel.



Thank you for being part of CREATE AMAZING: The Campaign for Interlochen, helping to keep Interlochen strong, vibrant and a leader in the arts.

Your leadership gift ensures an exceptional arts education is available to all promising students—regardless of background. Your support also ensures continued excellence in: academic programing; year-round concerts and events; and arts and public affairs programming at Interlochen Public Radio.

Whether it was your gift last year, or including us in your will, a sincere thank you to the following supporters who have contributed \$1,000 or more in calendar year 2016. We are also grateful to those anonymous supporters who have given to Interlochen.

We would appreciate the opportunity to correct any errors or omissions, or to make changes to how your name is listed. Please contact the advancement office at 231.276.7623 or advancement@interlochen.org.

GIVING CLUBS

Interlochen is pleased to honor its most generous supporters at the following levels of recognition:

President's Club \$5,000 and above

Silver Members (\$10,000 - \$24,999)

Gold Members (\$25,000 - \$49,999)

Platinum Members (\$50,000 - \$99,999)

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W. Clement Stone Society \$1,000 - \$4,999

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Mr. and Mrs. Peter Baumbusch

(\$100.000 and above)

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(\$10.000-24.999)

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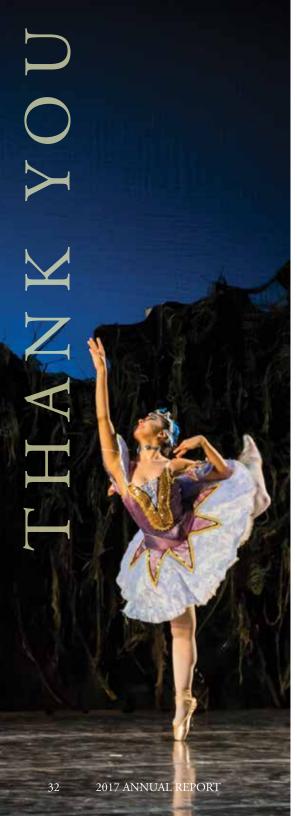
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Our volunteers are highly valued members of our community. They generously give their time and talent to make Interlochen a better place, whether ushering concerts, planting flowers, distributing marketing materials, planning events, serving on leadership committees, or recruiting the next generation of Interlochen students.

This fiscal year, 665 volunteers selflessly donated a total of 12,490 hours. And again this year, Linnie Cross was honored as Volunteer of the Year, for her 500 hours of dedicated service. In addition, 31 other volunteers were recognized for their 20 or more years of service.

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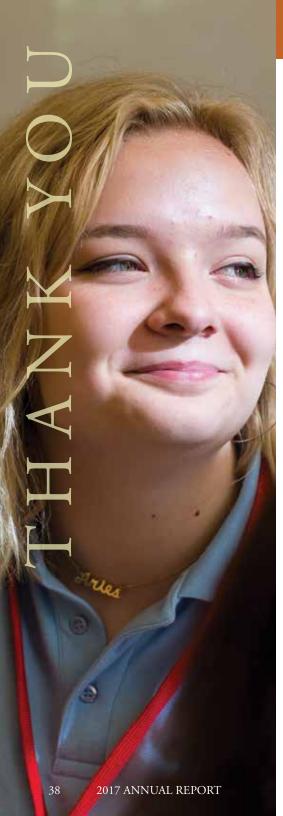
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You too have the opportunity to transform our students' lives and support our work in education, public broadcasting and presentations. Through planned giving, you can find the charitable gift plan that best fits your goals for your family, finances and philanthropy.

Bequests. The simplest way to make a planned gift is to name Interlochen Center for the Arts in your will. You can make a bequest of a certain dollar amount, a particular piece of property, a percentage of your estate, or a "residual" gift (a gift from what is leftover after making specific provisions for your loved ones).

Gifts From Life Insurance or Retirement Plans.

Another option is to name Interlochen Center for the Arts as a beneficiary of your life insurance or retirement plan. When the original purpose for such plans no longer applies—such as to educate children who are now grown or to provide financial security for a spouse these assets can be redirected to help support a cause you value.

Gifts That Pay You Income. If you'd like to support our mission and receive steady payments during your retirement years, a charitable gift annuity or a charitable remainder trust may be right for you.

If you would like to have a confidential conversation about supporting Interlochen Center for the Arts with a planned gift, or if you have already included Interlochen in your estate plans, but are not yet a recognized member of the Heritage Society, please contact the Director of Planned Giving, Kathleen Kasdorf, at 231.276.7637 or kathleen.kasdorf@ interlochen.org.

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